



**INSTITUT  
POLYTECHNIQUE  
DE PARIS**



# Incubators of Institut Polytechnique de Paris

**ip-paris.fr**



Alongside education and research, innovation is one of the three strategic pillars of Institut Polytechnique de Paris.

In a changing world, **Institut Polytechnique de Paris encourages entrepreneurship** among its students, researchers and graduates, whose impact will help meet major economic, societal and environmental challenges.

The innovation strategy of Institut Polytechnique de Paris and its Schools aims to support entrepreneurship and the creation of startups, in order to create the success stories of tomorrow, particularly «DeepTech» startups based on advanced technologies originating from IP Paris laboratories.

**Institut Polytechnique de Paris has three startup incubators:** X-UP (École Polytechnique) in Palaiseau, Télécom Paris Incubator in Paris and IMT Starter (Télécom SudParis) in Evry. These structures support projects at every stage of development, once proof of concept has been validated.

**Every year, more than 100 innovative startups are born within the incubators of IP Paris schools,** with a particular focus on the following themes: Greentech, Healthtech, AI & Data, Cybersecurity, Industries of the future, Blockchain, Robotics & IoT, Digital, EdTech.



# X-UP incubator (École Polytechnique)

Located in the X-Novation Center, the Ecole Polytechnique incubator is open to all, and has been supporting entrepreneurs and technology-intensive startups at various stages of their development since 2015. The center also houses a state-of-the-art prototyping space with a bioengineering laboratory: the X-FAB.

With over 120 start-ups supported since its creation, and its significant growth in 2023, the X-UP incubator offers three distinct formulas, each meeting the specific needs of startups at different stages of development.

## Support programs and offerings

- **X-UP Create: from proof-of-concept to market launch:** an enhanced 10-month program for startups in the launch phase, with individualized support and thematic group workshops designed to help projects achieve initial commercial traction. The program also provides access to the X-FAB prototyping space and its team of experts. This intensive support program, open to all those involved in innovation, is built around three successive and decisive phases: structuring and making the entrepreneurial project viable, moving from a concept to a «Product Market Fit» and, finally, facilitating the startup's operational, human and financial development.
- **X-UP Scale : from first commercial traction to scale-up:** a tailor-made program for startups in their acceleration phase. Fully personalized, the program enables them to work on the critical levers for scaling up (business development, recruitment, product development, fundraising, etc.) with options for access to private offices and the X-FAB prototyping space.
- **X-UP Access : office space to grow in a stimulating ecosystem:** an accommodation and immersion offer for technology startups and SMEs, featuring customized support with experts, and access to prototyping space.



Entrance of the X-Novation Center, the Innovation & Entrepreneurship center of École Polytechnique.

## Fields

X-UP supports innovative startups and deeptech companies in four priority areas: GreenTech, Healthtech, Industries of the Future (Newspace, Transport, Energy, Robotics), and EdTech.

## The incubator's key figures

- Up to 50 startups supported each year
- More than 120 startups supported since 2015
- 80% survival rate in 5 years

## The incubator's advantages

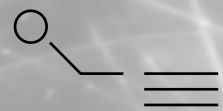
- Tailor-made support, with resident entrepreneur coaches and dedicated startup managers.
- Themed workshops and Ecosystem Days, led by a wide network of experts and partners.
- The support of a privileged network of investors, the alumni network through our mentoring program, the richness of our ecosystem (access to essential trade shows, proximity to interdisciplinary laboratories and research centers, access to the entrepreneurial ecosystem of the Plateau de Saclay, French Tech Paris-Saclay, BPI, Essonne Développement, etc.).

## Open to

All innovative and Deeptech startups in our priority areas, whether or not they are founded by Alumni.

## Contact for more info

[www.polytechnique.edu/novationcenter/incubateur](http://www.polytechnique.edu/novationcenter/incubateur)  
[x-novation@polytechnique.fr](mailto:x-novation@polytechnique.fr)



# IMT Starter (Télécom SudParis)

IMT Starter is the incubator for Telecom SudParis, Institut Mines Telecom Business School and ENSIIE. It has supported digital tech startups in their launch phases since 1999. IMT Starter has helped launch more than 250 startups, representing more than 3,000 new jobs and hundreds of millions of euros in turnover and fundraising.

## Support programs and offerings

- **12 months of strategic support, including in the following areas:**
  - Product and service positioning,
  - Sales, marketing and financial strategy,
  - Team structuring,
  - Business Model.
- **Support and networking:** regular meetings with the incubator team to go over the project's overall structure and help network with the IMT Starter ecosystem (business angels, public investment banks, investment funds, lawyers, student engineers or managers from our schools, laboratories, and past startups from the incubator,...)
- **A special offer for students:** Student entrepreneurs access our dedicated programs: a two-month entrepreneurship summer school course to boost their project ( group workshops, individual coaching), and a last-year internship on their project with hosting, supervision and coaching from the incubator.
- **Strategic coaching:** half a day every two months. The sessions are fully individualized. The startup's strategic committee is made up of several members of the IMT Starter team selected according to the startup's chosen field and business model. It brings together IMT Starter members as well as third-parties and experienced entrepreneurs.
- **Collective workshops:** two group workshops are offered each month on various topics related to the launch of the startup. The workshops are led by business experts and last one to two hours each and can be accessed remotely. The incubator relies on its network of experts.
- **Access to IMT Numérique loans on trust to finance the startup at 0% interest.**
- **Invitations to Vivatech at the IMT and/or IP Paris stands.**



## The incubator's key figures

- 15 startups incubated on average per year
- 40 student entrepreneurial projects supported per year
- 12 months of support
- 600 m2 of incubation space
- ITM interest-free loan fund (up to €40K)
- Partnerships with some twenty international incubators and international accelerators

## The incubator's advantages

- Startup coaching through dedicated strategic committees made up of experienced entrepreneurs
- Access to student managers and engineers on campus for internships or assignments, and access to Télécom SudParis laboratories
- Digital Startup Trophy: Organized by the incubator for the past 15 years, this trophy aims to identify new digital nuggets
- Possibility of 100% distance coaching
- Special student formats (2-month entrepreneurial Summer School)

## Open to

All innovative digital project leaders who have completed an initial market study and a demonstrator of their solution; as well as students and researchers from schools.

## Contact for more info

<https://www.imt-starter.fr/entreprendre@telecom-sudparis.eu>



# Incubator (Télécom Paris)

A pioneer in the incubation of innovative projects since 1999, the Incubateur Télécom Paris specializes in supporting startups that place digital technologies at the heart of their business. Complementing the two other incubators of Institut Polytechnique de Paris, the incubator focuses on tech and deeptech startups that are already established, in the seed or acceleration phase. Nevertheless, the support program launched at Station F in 2022 aims to mix profiles and can therefore help motivated students who are fully committed to their entrepreneurial project.

## Support programs and offerings

- **18-month individual support:** selected projects are accompanied by a dedicated startup manager, who follows the entrepreneur throughout the incubation period. Through regular meetings, the manager advises on training courses, connects entrepreneurs with experts, or suggests a mentor depending on the needs identified. The manager also helps with applications for public subsidies (FPI, Innov'up, BFTE), and with the fundraising process: honor loans, contacts with business angel associations and investment funds.
- **A comprehensive, tailor-made collective offer:** the incubator organizes a vast array of events enabling total immersion in the French and international tech ecosystem, as well as themed workshops tailored to the company's development and led by business experts. Incubated startups also have the opportunity to take part in trade shows such as VIVATECH, and benefit from

negotiated advantages with our partners. Last but not least, projects can benefit from the work of third-year students at Télécom Paris, as well as students from our partner schools in collaboration with research professors.

- **Two locations:** The Télécom Paris incubator deploys its support in two locations to offer the most suitable environment for project development. On the one hand, Station F provides an opportunity to plunge into the heart of the ecosystem and take advantage of the world's largest startup community, and on the other, the premises in the 14th arrondissement of Paris offer opportunities for experimentation and rapid expansion within private offices.



## Fields

Data & AI, Blockchain, Impact, Cybersecurity...  
The Télécom Paris incubator supports all types of digital technology projects.

## The incubator's key figures

- 500+ projects incubated since 1999
- 25 new start-ups supported every year
- More than 6,000 jobs created
- 82% survival rate in 5 years
- 1200+ M€ raised since 2015
- 180 workstations

## The incubator's advantages

A network of academic partners and financial partners built over 25 years of experience.  
Personalized support adapted to the needs of each entrepreneur.

## Open to

All startups working on digital technologies, whether or not they are founded by Alumni.

## Contact pour plus d'info

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